

## Profiles of 2024 ISMJ Annual Conference Speakers

### Thomas W. Derry

CEO, ISM



Tom Derry is Chief Executive Officer of the Institute for Supply Management® (ISM®), with more than 30 years of experience in leadership and general management roles for public and private companies, and in the not-for profit sector. He has executed turn-arounds at the corporate and business-unit level through a variety of means, including acquisitions, divestitures, restructuring, and business process re-engineering.

As CEO of the Institute for Supply Management, Tom has a unique vantage point to observe major macroeconomic trends and the development of global supply chains through his daily contact with Fortune 500 chief procurement officers and chief supply chain officers, with government agencies and NGOs in the United States and abroad, and with leading academics. Tom has been interviewed on CNBC, Bloomberg Television, quoted in The Wall Street Journal, The New York Times, and dozens of other business publications. Tom has represented ISM in meetings with the White House Council of Economic Advisers, the National Security Council, the Federal Reserve System Board of Governors, and the U.S. Small Business Administration. At ISM, Tom has overseen an increase in revenues, a reduction in costs, the introduction of new revenue streams, and the launch of new product lines. As Chief Operating Officer of the Association for Financial Professionals, Tom oversaw strategy development and execution. Tom completed two cross-border acquisitions, which became for-profit subsidiaries of AFP. He oversaw all AFP staff in London, UK and Bethesda, MD.

As General Manager of the Business Intelligence unit of LexisNexis, team led a 40-person acquisition integration team, which completed the integration ahead of plan and under budget. He also executed the strategic divestiture of another LexisNexis unit, and implemented new technologies, including web-crawling bots, to re-engineer data collection and quality processes for LexisNexis' business data unit. Tom is a 1986 graduate of Georgetown University's Walsh School of Foreign Service (B.S., Foreign Service).

## Bernard Gracia

### Founder of EIPM



1976年 世界最初の購買調達の大学院プログラムの立ち上げに協力(M.A.I – Master Industrial Purchasing for the Bordeaux Business School).

80年代 ボルドーの MAI (産業購買の修士プログラム) 部長として、購買管理職の重要なネットワークを開発し、MAI 学位免状をヨーロッパの市場標準として位置付けることに成功 (年間 100 大学院以上を卒業し、四半期ごとに Journal of International を発行している)

1990年 EU ヨーロッパ連合の企業、Aerospatiale、Alcatel、Bull、Nokia、Pechiney、Philips、Renault などを集め、European Institute of Purchasing Management (EIPM) を設立した

1991年 12月 世界最初の購買調達管理に特化した MBA プログラムを立ち上げる

1993年 最初の上級管理職向けヨーロッパ円卓会議を立ち上げた

更に、主に多国籍企業 ArcelorMittal、EON、ENEL、Bayer、DuPont、Ferrero、Ferrari、Nordea、ThyssenKrupp、Valeo、Valourec、Volvo 社へ企業コンサルティングを実施している

同時に、世界中で講義と講演を行い、主に企業の購買戦略、購買組織、価値創造への貢献、能力、卓越性モデルについて、大学や企業との共同研究を展開している

1976年 仏国ボルドービジネススクールを卒業

1979年 UT オースティンで MBA 取得 (国際および産業ビジネスを専攻)

## Wu-Chi Chen

### Chairman, AREC Inc.,



Dr. Chen received Ph.D. degree in Computer Science from National Chiao Tung University in Taiwan. He also received Master degree in EMBA Business School from National Taiwan University. He was worked for TSMC for 14 years and involved in manufacturing planning system integration and process reengineering, production yield analysis system development, equipment monitor and control (FDC), advanced process control system development, and design for manufacturing and engineering chain collaboration. During the period in TSMC, he also took the responsibilities of Chairman on

Information&Control committee and international automation standard committee for semiconductor manufacturing in SEMI Taiwan and TSIA. In 2001, he initialed the 1st international AEC/APC Asia and e-Manufacturing Symposium in Taiwan. It became one of the major symposium on AEC/APC symposiums beside NA and EU. In 2011, he decided to startup a new business, AREC Inc., to leverage video and IoT technologies for educational videos applications. Now AREC's products are used in schools,

meeting rooms, hospitals for educational purpose. AREC's products also used in internet video broadcasting for live events and sales.

CEO, AREC Inc. (奇勤科技股份有限公司), 2012/6 ~ 2015/5

CTO & VP, NUUO Inc. (京晨科技股份有限公司), 2011/9 ~ 2012/5

Program Manager, Solar Business Unit, TSMC (台灣積體電路新事業), 2010/6 ~ 2011/8

Department Manager, Design and Engineering Collaboration Department, TSMC, 2004/4 ~ 2010/4

Chairman, Semiconductor 300mm Automation Committee, TSIA(台灣半導體產業協會), 2004/8 ~ 2010/4

Chairman, Information and Control Committee, SEMI Taiwan, 2004/8 ~ 2010/4

Chairman, International AEC/APC Asia and e-Manufacturing Symposium, 2004/8 ~ 2010/4

TSMC Assignee at International SEMATECH in Austin, Texas, US on SEMI Standard, 2002/11 ~ 2004/6

## Shun Kobayashi

### CEO, Kamameshi



2010年：新日本製鉄（現:日本製鉄）に入社。君津製鉄所にて生産管理に従事

2014年：営業部門にて自動車向けの特殊鋼棒鋼・線材の営業を担当

2018年：企画部門にて中期計画の立案や生産構造対策に従事

2019年：八幡製鉄所にて生産管理課長と構造対策プロジェクトマネージャーを担当

2022年：タイの東南アジア統括事務所にて海外市場のマーケティング調査に従事

2023年：株式会社 KAMAMEHI を創業

### 株式会社 KAMAMESHI 事業内容

- ・ インターネット等のネットワークを利用した設備・部品・商品等の提供
- ・ システム・プラットフォームの開発、運営
- ・ コンピュータソフトウェアの設計・開発・販売及び保守業務
- ・ インターネットを利用したマーケティング、商品の発注、物流、代金決済等に係るコンピューターシステムの開発及び販売等

### 受賞歴

2022年 経済産業省「始動」7期 シリコンバレー選抜採択&優秀賞受賞

第7回 日本アントレプレナー大賞 マネジメント部門 準グランプリ受賞

2023年 経済産業省「出向起業」令和5年度事業 採択

2024年 経済産業省「出向起業」令和6年度事業 採択

第1回 FTS イントレプレナーアワード グランプリ受賞